



**Your business. Always on.**

Capgemini SAP Managed Mobility: flexible, efficient, and on demand.



## Realize the benefits of mobility.

The enterprise mobility you've always wanted is now within reach. Together with SAP, Capgemini provides mobile solutions capable of delivering easy access to SAP applications with any mobile device, from anywhere, at anytime – all for a lower total cost of ownership.

Customer benefits include:

- Achieving data quality, accuracy, and completeness
- Reducing or eliminating third-party services or software
- Streamlining data flow, while reducing manual intervention
- Improving planning and resource utilization
- Leveraging investments in SAP
- Meeting the current and future needs of the business

**Capgemini offers the most complete suite of world-class, end-to-end SAP enterprise mobility solutions in a managed services environment – delivering financial flexibility, reduced complexity, and accelerated time-to-value for companies worldwide.**

### **Business without boundaries**

With the fourth wave of computing fully underway, the enterprise workforce is mobilizing and the benefits are proving themselves in the bottom line. From overall increased productivity to data accuracy and the immediate availability of information, business is becoming streamlined and profits are soaring. The challenges of business are changing and the ability to complete tasks anywhere, anytime are what set companies and employees apart from the competition.

### **What moves your business?**

For the first time, a consumer-based product already proven to change the way people communicate is changing the way we do business. Communication is instant, questions are answered, decisions are made, and the world is moving at a faster rate. So what stands in the way of companies embracing such productivity?

**Security:** When it comes to security, the introduction of various mobile devices into a network is concerning. CIOs and IT administrators worldwide are looking to innovation for a secure means to provide employees with the tools they need.

**Support:** IT departments are now tasked with delivering access securely across a variety of devices and operating systems. The rapidly changing technical landscape has CIOs and IT administrators looking for a platform to help manage this demand.

**Return on Investment:** Because technology is always evolving, a large upfront investment becomes risky. The effort to license, integrate systems, and acquire the special talent to bring them online can come with a large financial burden that outweighs the solution's benefits. Add to that the future costs of rolling out newer mobile solutions as they become available and administrators quickly see the value of third-party support.

**A world of opportunity**

Together Capgemini and SAP are answering the call to bring secure mobile solutions to enterprise level businesses. By utilizing a Capgemini SAP Enterprise Managed Mobility package, companies are finding a flexible, efficient, and on-demand means to implement device management and application platform management with high levels of security and control.

**More benefits. Less risk.**

Imagine getting all the benefits of mobility at a fixed monthly cost. With a Capgemini SAP Enterprise Managed Mobility package, you can enjoy the benefits of a world-class enterprise mobility solution while reducing financial exposure by eliminating up-front capital expenditures.

**Proven technology. Quicker ROI.**

Companies worldwide are finding quicker time-to-value by utilizing the proven technology of Capgemini for their managed mobility needs. By leveraging an existing infrastructure, extensive experience, and proven business-process best practices, the traditional upfront investment is avoided and payback is faster. Mobility is possible, and logistics no longer stand in the way of the productivity it can bring.

**Less complexity. Faster implementation.**

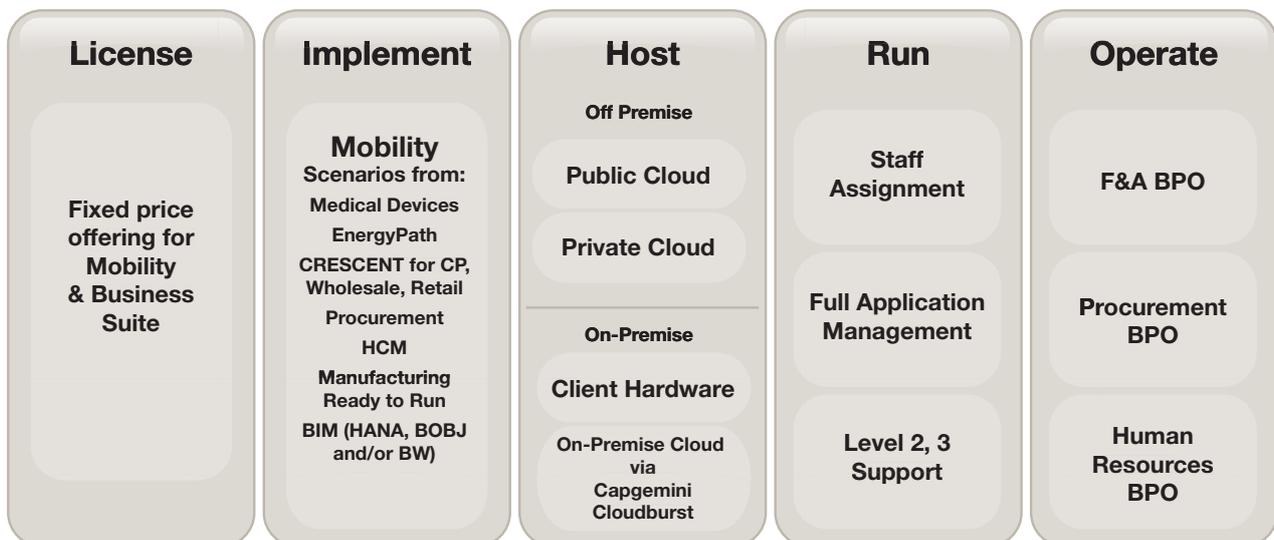
When you leverage a Capgemini SAP Enterprise Managed Mobility package, you can skip the planning phase all together and move right to implementation. We've already built the systems, partnered with SAP, and developed packages that can be implemented immediately or customized to conform to your company's needs. Finally, a single-source mobility solution is within reach.

**Capgemini and SAP**

Our partnership with SAP fosters innovation and collaboration, and provides our team with the deep experience needed to support the entire SAP suite.

In fact, as one of the world's foremost providers of consulting, technology, and outsourcing services, Capgemini is proud to have been awarded a 2011 SAP® Pinnacle award in the "Global Partner Service Innovator" category. This prestigious honor is a perfect example of Capgemini's commitment to and efforts in developing and growing its partnership with SAP and driving customer success.

**Capgemini has the most complete suite of SAP solutions globally, with multiple options to meet our customers' needs.**



### Three great package options to mobilize your company.

When you leverage a Capgemini SAP Enterprise Managed Mobility package, you get the immediate implementation of best-in-class, single-source mobility solutions proven to perform. From device-management solutions to application-implementation platforms, Capgemini can deliver solutions designed to keep business moving.

#### Option 1

##### SAP/Sybase Afaría device-management solution

Reduce costs, increase IT efficiency, and improve the productivity of mobile workers with an integrated solution that proactively manages and secures mobile data, devices, and applications.

It includes the Afaría License, related Maintenance, Capgemini Hosting, and Capgemini Implementation.

#### Option 2

##### SAP's Sybase Unwired Platform (SUP)

Simply and quickly develop applications that connect business data to mobile workers on any device. Built on proven, industry-leading technology, you can now manage multiple mobile applications across the entire organization through this consistent and highly adaptable development platform.

The scope and pricing for this offer need to be finalized based on the customer's requirements, but the low monthly user fee includes the SUP license, related maintenance, Capgemini hosting, Capgemini implementation, and a basic application.

Basic application examples:

- BusinessObjects Explorer (Mobile) and Business Information Warehouse (BW), which does not require SUP.
- SRM Shopping Cart, Purchase Requisitions, Invoice Verification, etc.

#### Option 3

##### SAP's Sybase Unwired Platform (SUP) PLUS

Includes the Sybase Unwired Platform plus a high-value application that Capgemini and/or SAP builds, and will add functionality on an ongoing basis. The scope and pricing for this offer will be finalized based on your company's requirements.

High-value application examples:

- CRM including Sales Force Automation, Direct Store Delivery, CPG Sales, Retail Execution, etc.
- Real-time Stock Management/Inventory Tracking and Alerts/Warehouse Management.

### Proven results from a single source.

When you leverage a Capgemini SAP Enterprise Managed Mobility package, you get immediate implementation of a single-source mobility solution proven to perform. With only one hand to shake, a new relationship is formed to provide the support you need and can trust to keep your business moving. And with over 20 years experience navigating technology and a solid partnership with SAP, Capgemini has become a trusted partner to companies worldwide.

### Together we can go anywhere

Let a Capgemini SAP consultant help you build a mobility solution tailored to your business. Contact us to schedule a half-day working session to evaluate the costs and benefits of stress-free SAP Mobility in your competitive environment.



## About Capgemini

With around 115,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology, and outsourcing services. The Group reported 2010 global revenues of EUR 8.7 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

More information is available at [www.capgemini.com](http://www.capgemini.com)

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**People matter, results count.**